Japanese Automakers Economic Contributions to America Update of Investment Brochure published in November 2012 to include final 2012 calendar year data (August, 2013)

Note: The 2013 brochure, including this data, will be available at www.jama.org when it is published.

Employment (number of employees)
Manufacturing
R\&D
Distributors
SUBTOTAL (Direct Employees)
Dealerships
TOTAL

Japanese Total Investment (millions U.S. \$)
Japanese Production in the U.S. (000 units)
Exports from Japan to U.S. (000 units)
Percent of Japanese-Brand Vehicles Sold in the U.S. that are
Produced in North America
U.S. Exports from Japanese Auto Plants in the U.S. (units)
(includes exports to Canada and Mexico)
Japanese Purchases of U.S. Automotive Parts (billions U.S. \$) $\dagger$

| 2012 | 2011 |
| ---: | ---: |
|  |  |
| 57,939 | 53,693 |
| 4,196 | 4,013 |
| 18,899 | $\underline{14,967}$ |
| 81,034 | 7,673 |
| $\underline{327,477}$ | $\underline{315,583}$ |
| $\underline{408,511}$ | $\underline{\underline{388,256}}$ |
| 35,444 | 35,209 |
| 3,295 | 2,423 |
| 1,698 | 1,427 |
| 70 | 68 |
| 335,680 | 259,908 |
|  |  |
| 51.28 | 43.24 |

$\dagger$ Auto Parts Purchasing data is on a Japanese Fiscal Year basis
2011: April 1, 2011 - March 31, 2012
2012: April 1, 2012 - March 31, 2013

## Japanese Automakers' Production, Employment, and Investment in the United States

|  | Name of Company | Location (Status) | Products | Units Produced in 2012 | Production Capacity | Employees | Total Investment (\$ Million) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subaru | Subaru of Indiana Automotive, Inc. | Lafayette, IN | Legacy, Outback \& Tribeca Toyota: Camry | 277,932 | 310,000 | 3,533 | 1,277 |
| Isuzu | DMAX, Ltd. | Moraine, OH <br> (Joint Venture: GM) | Diesel Engines | 89,307 | 200,000 | 499 | 536 |
| Honda | Honda of America Manufacturing, Inc. | Marysville, East Liberty \& Anna, OH | Accord Sedan \& Coupe, Accord Crosstour, CR-V, Acura TL \& Acura RDX | 682,992 | 680,000 | 10,200 | 7,600 |
|  |  |  | Engines | 1,039,591 | 1,180,000 |  |  |
|  | Honda Transmission | Russells Point, OH | Automatic Transmissions | 994,579 | 1,000,000 | 1,150 | 578 |
|  | America, Inc. |  | Power Train Parts | 651,069 | 638,000 |  |  |
|  | Honda Manufacturing of Alabama, LLC | Lincoln, AL | Odyssey, Pilot \& Ridgeline | 336,790 | 340,000 | 4,200 | 2,000 |
|  |  |  | Engines | 336,790 | 340,000 |  |  |
|  | Honda Precision Parts of Georgia, LLC | Tallapoosa, GA | Automatic Transmissions | 364,145 | 375,000 | 500 | 217 |
|  | Honda Manufacturing of Indiana, LLC | Greensburg, IN | Civic, Civic CNG, Acura ILX \& ILX Hybrid | 199,544 | 250,000 | 2,150 | 800 |
| Mitsubishi | Mitsubishi Motors North America, Inc. | Normal, IL | Galant \& Outlander Sport | 37,152 | 70,000 | 1,267 | 1,765 |


| Nissan | Nissan North America, Inc. (Smyrna/Decherd) | Smyrna \& Dechard, TN | Leaf, Altima, Maxima, Pathfinder \& JX | 411,219 | 550,000 | 6,000** | 2,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Batteries | n/a | Up to 200,000* |  | Up to 1,700*** |
|  |  |  | Engines | 679,054 | 950,000 | 1,400** | 683 |
|  | Nissan North America, Inc. (Canton) | Canton, MS | Altima, Frontier, Xterra, Titan, Armada, LCV-Van \& LCVPassenger Van | 233,476 | 400,000 | 5,000** | 2,060 |
| Toyota | TABC, Inc. (TABC) | Long Beach, CA | Catalytic Converters | 172,000 | 2,100,000 | 486 | 270 |
|  |  |  | Front Arms | 669,000 | 880,000 |  |  |
|  |  |  | Steering Columns | 165,000 | 210,000 |  |  |
|  |  |  | Stamping Parts | 11,507,000 | 24,000,000 |  |  |
|  |  |  | Sub-assemblies | 3,755,000 | 4,600,000 |  |  |
|  | Toyota Motor Manufacturing, Kentucky, Inc. (TMMK) | Georgetown, KY | Camry, Camry Hybrid, Avalon, Avalon Hybrid \& Venza | 462,080 | 500,000 | 7,831 | 5,855 |
|  |  |  | Engines | 499,477 | 440,000 |  |  |
|  | Bodine Aluminum, Inc. (BODINE) | St. Louis \& Troy, MO; Jackson, TN | Cylinder Heads | 2,210,401 | n/a | 1,036 | 603 |
|  |  |  | Engine Brackets | 5,596,411 | n/a |  |  |
|  |  |  | Cylinder Blocks | 1,541,812 | n/a |  |  |
|  |  |  | Transmission Cases \& Housings | 305,057 | n/a |  |  |
|  | Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV) | Buffalo, WV | Engines | 668,861 | 620,000 | 1,242 | 1,166 |
|  |  |  | Transmissions | 298,750 | 400,000 |  |  |
|  | Toyota Motor Manufacturing, Indiana, Inc. (TMMI) | Princeton, IN | Sequoia, Sienna \& Highlander | 297,346 | 350,000 | 5,026 | 3,705 |
|  | Toyota Motor Manufacturing, Alabama, Inc. (TMMAL) | Huntsville, AL | Engines | 496,709 | 506,000 | 1,036 | 595 |


| Hino | Toyota Motor Manufacturing, Texas, Inc. (TMMTX) | San Antonio, TX | Tundra \& Tacoma | 219,198 | 200,000 | 2,883 | 2,180 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS) | Blue Springs, MS | Corolla | 129,602 | 120,000 | 1,796 | 745 |
|  | Hino Motors Manufacturing U.S.A., Inc. (California) | Ontario, CA | Vehicle Components for Toyota Vehicles | 171,000 | 180,000 | 203 | 57 |
|  | Hino Motors Manufacturing U.S.A., Inc. (Arkansas) | Marion, AR | Differential, Rear Axle \& Suspension-Related Parts for Toyota Vehicles | 134,000 | 275,000 | 322 | 222 |
|  | Hino Motors Manufacturing U.S.A., Inc. (West Virginia) | Williamstown, WV | Class 6-7 Commercial Vehicles | 7,400 | 10,000 | 179 | 30 |
| Total |  |  | Vehicles 2012 <br> Engines 2012 | $\begin{aligned} & 3,294,731 \\ & 3,809,789 \end{aligned}$ | $\begin{aligned} & 3,780,000 \\ & 4,236,000 \end{aligned}$ | 57,939 | 35,444 |

All data as of December 2012
*Scalable depending on market demand
**Approximately
***Because this is an estimate, it is not included in the total investment figure

## Performing R\&D, Design, and Engineering Functions in the U.S.

| Name of Company | Headquarters, Division Offices | Current Functions |
| :---: | :---: | :---: |
| Hino Motors Manufacturing U.S.A., Inc. | Farmington Hills, MI; Williamstown, WV | 1,5,8 |
| Honda R\&D Americas, Inc. | Torrance, CA; Raymond \& East Liberty, OH; Detroit, MI; Denver, CO; Cantil, CA | 1,2,3,4,5,6,7 |
| Isuzu Manufacturing Services of America, Inc. | Detroit, MI; Los Angeles, CA | 1,2,3,5,6,7,8 |
| Mazda North American Operations, Inc. | Irvine, CA; Flat Rock, MI | 1,2,3,4,5,6,7 |
| Mitsubishi Motors R\&D of America, Inc. | Ann Arbor, MI; Normal, IL; Washington, DC; Cypress, CA | 1,2,3,8 |
| Nissan Technical Center North America, Inc. | Farmington Hills, MI; Sacramento, CA; Canton, MS; Smyrna, TN | 1,2,3,5,6,7 |
| Nissan Design America, Inc. | San Diego, CA | 4 |
| Nissan Technical Center North America, Inc. - Arizona Test Center | Stanfield, AZ | 3 |
| Subaru Research and Development, Inc. | Cypress, CA; Lafayette, IN; Ann Arbor, MI | 1,2,3,4,6,8 |
| Toyota Technical Center | Ann Arbor, MI; Plymouth, MI; Gardena, CA; Wittmann, AZ; Sacramento, CA; Saline, MI; Livonia, MI | 1,2,3,4,5,6,7 |
| Calty Design Research, Inc. (Toyota) | Newport Beach, CA; Ann Arbor, MI | 4 |
| Key to Current Functions |  |  |
| 1)Technical support for procurement of parts for local production <br> 5)Parts design |  |  |
| 2)Evaluation of parts | 6)Vehicle design |  |
| 3)Evaluation of vehicles | 7)Prototype production |  |
| 4)Styling \& general design | 8)Technical support \& marketing re | earch |

