## **Japan's Motor Vehicle Statistics**

TOTAL BY MONTH

Prior 2 Years & Current Year-to-Date

[Unit: Number of vehicles]

## Sales

YTD '15         *Change 4,215,896         *Trucks 7-6,337         *Change 13,387         *Change 13,387         *Change 11.7%         *Change 5,045,620         *Change 9-9.3%           Jan         344,040         -20.7%         55,690         -10.0%         736         26.7%         400,466         -19.3%           Feb         413,192         -15.8%         67,920         -7.7%         991         -7.9%         482,103         -14.7%           Mar         586,796         -11.9%         106,065         -7.7%         2,550         3.4%         695,411         -11.2%           Apr         263,376         -10.1%         55,168         6.6%         938         45.9%         319,482         -7.6%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%
Jan         344,040         -20.7%         55,690         -10.0%         736         26.7%         400,466         -19.3%           Feb         413,192         -15.8%         67,920         -7.7%         991         -7.9%         482,103         -14.7%           Mar         586,796         -11.9%         106,065         -7.7%         2,550         3.4%         695,411         -11.2%           Apr         263,376         -10.1%         55,168         6.6%         938         45.9%         319,482         -7.5%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jun         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%
Feb         413,192         -15.8%         67,920         -7.7%         991         -7.9%         482,103         -14.7%           Mar         586,796         -11.9%         106,065         -7.7%         2,550         3.4%         695,411         -11.2%           Apr         263,376         -10.1%         55,168         6.6%         938         45,9%         319,482         -7.5%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jul         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         300,089         -4.1% </th
Feb         413,192         -15.8%         67,920         -7.7%         991         -7.9%         482,103         -14.7%           Mar         586,796         -11.9%         106,065         -7.7%         2,550         3.4%         695,411         -11.2%           Apr         263,376         -10.1%         55,168         6.6%         938         45,9%         319,482         -7.5%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jul         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         300,089         -4.1% </th
Mar         586,796         -11.9%         106,065         -7.7%         2,550         3.4%         695,411         -11.2%           Apr         263,376         -10.1%         55,168         6.6%         938         45.9%         319,482         -7.5%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jul         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         4970,265         -14.5%
Apr         263,376         -10.1%         55,168         6.6%         938         45.9%         319,482         -7.5%           May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jun         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%
May         279,419         -8.2%         55,585         -5.0%         640         24.8%         335,644         -7.6%           Jun         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%
Jun         364,931         -3.8%         76,744         5.8%         956         19.9%         442,631         -2.2%           Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Dec         307,859         -14.6%         60,485         -14.5%         1,5498         15.8%         4,970,265         -14.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%
Jul         355,892         -9.1%         68,141         0.4%         1,060         3.3%         425,093         -7.6%           Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Dec         Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4
Aug         271,386         -3.5%         54,623         6.8%         1040         6.1%         327,049         -1.9%           Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%
Sep         399,760         -7.4%         78,226         -8.6%         1389         3.7%         479,375         -7.6%           Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%     <
Oct         315,192         -4.0%         63,875         -5.0%         1,022         8.3%         380,089         -4.1%           Nov         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%     <
Nov Dec         314,053         -7.6%         73,815         -2.3%         949         20.4%         388,817         -6.6%           Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%
Dec         307,859         -14.6%         60,485         -14.5%         1,116         34.6%         369,460         -14.5%           Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%           Jul         344,324         -5.6%         75,484         -1.6%         1,099         15.0%         420,907         -4.9%
Cars         *Change         Trucks         *Change         Buses         *Change         Total         *Change           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         555,307         -0.5%         775         21.1%         331,587         -1.2%           Jun         344,324         -5.6%         75,484         -1.6%         1,099         15.0%         420,907         -4.9%           Jul         348,163         -2.2%         66,167         -2.9%         1,276         20.4%         415,606         -2.2%           Aug         279,374         2.9%         56,150         2.8%         1,137         9.3%         336,661         2.9%
YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%           Jul         348,163         -2.2%         66,167         -2.9%         1,276         20.4%         415,606         -2.2%           Aug         279,374         2.9%         56,150         2.8%         1,137         9.3%         336,661         2.9%           Sep         396,905         -0.7%         78,209         0.0%         1,657         19.3%         476,771         -0.5%
YTD '16         4,146,463         -1.6%         808,304         -1.0%         15,498         15.8%         4,970,265         -1.5%           Jan         328,994         -4.4%         52,909         -5.0%         973         32.2%         382,876         -4.4%           Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%           Jul         348,163         -2.2%         66,167         -2.9%         1,276         20.4%         415,606         -2.2%           Aug         279,374         2.9%         56,150         2.8%         1,137         9.3%         336,661         2.9%           Sep         396,905         -0.7%         78,209         0.0%         1,657         19.3%         476,771         -0.5%
Jan       328,994       -4.4%       52,909       -5.0%       973       32.2%       382,876       -4.4%         Feb       382,116       -7.5%       67,852       -0.1%       1,362       37.4%       451,330       -6.4%         Mar       532,468       -9.3%       100,754       -5.0%       2,679       5.1%       635,901       -8.6%         Apr       269,251       2.2%       54,435       -1.3%       1,062       13.2%       324,748       1.6%         May       275,505       -1.4%       55,307       -0.5%       775       21.1%       331,587       -1.2%         Jun       344,324       -5.6%       75,484       -1.6%       1,099       15.0%       420,907       -4.9%         Jul       348,163       -2.2%       66,167       -2.9%       1,276       20.4%       415,606       -2.2%         Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118
Feb         382,116         -7.5%         67,852         -0.1%         1,362         37.4%         451,330         -6.4%           Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%           Jun         344,324         -5.6%         75,484         -1.6%         1,099         15.0%         420,907         -4.9%           Jul         348,163         -2.2%         66,167         -2.9%         1,276         20.4%         415,606         -2.2%           Aug         279,374         2.9%         56,150         2.8%         1,137         9.3%         336,661         2.9%           Sep         396,905         -0.7%         78,209         0.0%         1,657         19.3%         476,771         -0.5%           Oct         314,705         -0.2%         62,917         -1.5%         1,118         9.4%         378,740         -0.4%
Mar         532,468         -9.3%         100,754         -5.0%         2,679         5.1%         635,901         -8.6%           Apr         269,251         2.2%         54,435         -1.3%         1,062         13.2%         324,748         1.6%           May         275,505         -1.4%         55,307         -0.5%         775         21.1%         331,587         -1.2%           Jun         344,324         -5.6%         75,484         -1.6%         1,099         15.0%         420,907         -4.9%           Jul         348,163         -2.2%         66,167         -2.9%         1,276         20.4%         415,606         -2.2%           Aug         279,374         2.9%         56,150         2.8%         1,137         9.3%         336,661         2.9%           Sep         396,905         -0.7%         78,209         0.0%         1,657         19.3%         476,771         -0.5%           Oct         314,705         -0.2%         62,917         -1.5%         1,118         9.4%         378,740         -0.4%           Nov         341,833         8.8%         74,733         1.2%         1,036         9.2%         417,602         7.4%
Apr       269,251       2.2%       54,435       -1.3%       1,062       13.2%       324,748       1.6%         May       275,505       -1.4%       55,307       -0.5%       775       21.1%       331,587       -1.2%         Jun       344,324       -5.6%       75,484       -1.6%       1,099       15.0%       420,907       -4.9%         Jul       348,163       -2.2%       66,167       -2.9%       1,276       20.4%       415,606       -2.2%         Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
Apr       269,251       2.2%       54,435       -1.3%       1,062       13.2%       324,748       1.6%         May       275,505       -1.4%       55,307       -0.5%       775       21.1%       331,587       -1.2%         Jun       344,324       -5.6%       75,484       -1.6%       1,099       15.0%       420,907       -4.9%         Jul       348,163       -2.2%       66,167       -2.9%       1,276       20.4%       415,606       -2.2%         Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
May       275,505       -1.4%       55,307       -0.5%       775       21.1%       331,587       -1.2%         Jun       344,324       -5.6%       75,484       -1.6%       1,099       15.0%       420,907       -4.9%         Jul       348,163       -2.2%       66,167       -2.9%       1,276       20.4%       415,606       -2.2%         Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
Jul       348,163       -2.2%       66,167       -2.9%       1,276       20.4%       415,606       -2.2%         Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
Aug       279,374       2.9%       56,150       2.8%       1,137       9.3%       336,661       2.9%         Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
Sep       396,905       -0.7%       78,209       0.0%       1,657       19.3%       476,771       -0.5%         Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
Oct       314,705       -0.2%       62,917       -1.5%       1,118       9.4%       378,740       -0.4%         Nov       341,833       8.8%       74,733       1.2%       1,036       9.2%       417,602       7.4%
<b>Nov</b> 341,833 8.8% 74,733 1.2% 1,036 9.2% 417,602 7.4%
<b>Dec</b> 332,825 8.1% 63,387 4.8% 1,324 18.6% 397,536 7.6%
Cars *Change Trucks *Change Buses *Change Total *Change
YTD '17 2,319,632 8.8% 427,517 5.1% 8,392 5.6% 2,755,541 8.2%
112 11 2,616,662 61676 127,611 61776 6,662 61676 2,1766,611 61276
<b>Jan</b> 343,423 4.4% <b>57,283</b> 8.3% 944 -3.0% 401,650 4.9%
<b>Feb</b> 413,315 8.2% 69,999 3.2% 1,410 3.5% 484,724 7.4%
Mar 583,771 9.6% 104,789 4.0% 2,814 5.0% 691,374 8.7%
<b>Apr</b> 297,284 10.4% 56,328 3.5% 1,135 6.9% 354,747 9.2%
May 312,389 13.4% 59,338 7.3% 849 9.5% 372,576 12.4%
Jun 369,450 7.3% 79,780 5.7% 1,240 12.8% 450,470 7.0%

Data represents vehicles sold *in Japan*, including imported vehicles.

\* Change = Percent change from same month, prior year.